



samsara

Glatfelter
INSURANCE GROUP®
An  company

Samsara + Glatfelter Insurance Group

As the pioneer of the Connected Operations Platform, Samsara is digitizing the world of physical operations.

When risk management expectations are high, and resources are in short supply, data is critical to ensure the safety of those served by Glatfelter Insurance Group's clients as well as their staff and volunteers.

Samsara's advanced cloud-based technology provides real-time visibility into operations to maximize budget, mitigate safety risks, and build trust with innovation. From vehicle telematics and driver safety, to asset tracking and worksite visibility, the Samsara Connected Operations Platform provides data to help your organization react in real time and proactively plan for the future.

Across the U.S., organizations just like Glatfelter clients use Samsara to improve driver and community safety, enhance operational efficiency, and provide data-driven insight into the risk management of fleet operations.

The Samsara Advantage

By running every part of their business on the Connected Operations Platform, our customers:

- 01 – Unlock new levels of operational efficiency and workforce safety
- 02 – Achieve proven ROI for their entire operation within the first year
- 03 – Build resilience and a fundamental advantage with a world-class partnership

Glatfelter Insurance Group customers receive access to preferred pricing. **Please follow this [link to contact Samsara](#)** for more information and to discuss pricing.

A growing suite of solutions built for your organization

From vehicle telematics and driver safety, to smart trailers, asset tracking, and worksite visibility — Samsara’s Connected Operations Platform helps our customers decrease vendor spend with one consolidated platform.



Safety & Dash Cams

- In-cab alerts
- Auto-upload footage
- Coaching tools and reports
- Site visibility



Telematics

- Real-time GPS
- Fuel & energy management
- Physical security
- Preventative maintenance



Compliance

- FMCSA-certified ELD
- AI-powered HOS assignment
- Streamlined log management
- IFTA reporting and digital DVIR



Smart Equipment

- Trailer and asset tracking
- Reefer monitoring and control
- Geofence alerts
- Utilization and Time on Site reporting



Open Platform

- Largest ecosystem of turnkey integrations
- Robust REST APIs and webhooks
- Developer tools



Data Insights at Scale

- Actionable alerts
- Turnkey and customizable reports
- Simple and scalable access management



Mobile-first

- No-code app designer
- Customizable driver workflows and documents
- Driver messaging



Partner Ecosystem

- Certified installation partners
- App Marketplace

ENTITIES SERVED

Public Entities

Municipalities, townships, water/wastewater districts, school districts, and school bus contractors benefit from real-time fleet visibility, driver safety tools, and documented proof of service delivery.

Healthcare

Health care organizations managing transport fleets use Samsara to ensure driver safety, reduce claims exposure, maintain compliance, and protect patients and staff on every route.

Houses of Worship

Congregations and religious organizations gain the tools to safely manage passenger vans, buses, and service vehicles – reducing risk and keeping members safe.

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